



## HMIS as a Tool for Informing CoC Planning

### Welcome and Introduction

#### Facilitator

*Matt White, National HMIS TA Initiative, Abt Associates*

#### HUD Presenter

*Mike Roanhouse, Office of Special Needs Assistance Programs,  
HUD*

#### Presenters

*Michelle Hayes, National HMIS TA Initiative, Abt Associates  
Darlene Mathews, The Community Partnership, Washington, D.C.  
Matt Berg, City of Philadelphia, Office of Supportive Housing*

## Key CoC Planning Questions

- What programs and/or combinations of services are most effective at preventing and ending homelessness?
- What is the utilization rate of beds for homeless individuals and families?
- How many persons are living on the streets and in shelter?
- How many unduplicated people are served by our CoC?
- How do we know that programs are meeting their stated objectives? How do we make priority decisions for funding under SuperNOFA?

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## Putting the puzzle pieces together

- Making sense of HUD data requirements:
  - Housing Inventory Charts
  - Point in Time Counts
  - HMIS counts and
- Benchmarking and measuring progress in CoC Strategic Plan
- Prioritization decisions in SuperNOFA application

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## Housing Inventory Charts

- Purpose: to understand bed capacity of the shelter system at the local and national level
- Data Required
  - Annual capacity with seasonal and overflow beds for:
    - emergency shelter
    - transitional housing, and
    - permanent supported housing
  - Program level data on location
  - Capacity
  - Target population served
  - Extent of HMIS data collection

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## Importance of HIC for CoCs

- Annual reassessment of capacity to provide beds to homeless individuals and families regardless of funding source
- Geocode (zip code) information allows for location trending, can be correlated with last known address to identify gaps in service location
- HMIS participation and number of beds entering data into system feed into calculations of coverage (i.e. knowing when the data are valid and reliable)
- Over time you can document system change trends

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## Purpose of HIC for HUD

- Annual reassessment of capacity to provide beds to homeless individuals and families regardless of funding source
  - Simply understanding the capacity of the system is a very powerful statistic
- Geocode (zip code) identifies over/under served neighborhoods or locations
- HMIS participation and number of beds entering data into system feed into calculations of coverage and generation of Annual Homeless Assessment Report (AHAR)
- Over time you can document shifts in overall system change (i.e. reduction in shelter beds increase in permanent housing beds)

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## Point In Time Counts

- Purpose
  - To calculate a one day point in time count of sheltered and unsheltered homeless persons
- Data required:
  - Statistically reliable or estimated counts of sheltered and unsheltered adults, children, and youth recorded in populations/subpopulations chart

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## Importance of PIT Counts for CoCs

- One day count of homeless men, women, and children in the CoC
- Count of persons living on the street that may not come in contact with other CoC programs
- Capacity and utilization of individual shelter/housing programs at one point in time
- Annual one day figure that can be used to document trending (annual increase/decrease of homeless population)

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## Importance of PIT Count for HUD

- Annual calculation of sheltered and unsheltered homeless persons across the nation
- Allows for trending analysis of increase/decrease in nation's homeless population
- Documents number of persons not served in shelter/housing
- Limitations to use as a result of allowable "estimate"

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## HMIS

- Purpose
  - To capture client level data over time on the characteristics and service needs of homeless population to inform CoC planning and decision making and development of Annual Homeless Assessment Report
- Data, Privacy, and Security Requirements
  - As specified in Data and Technical Standards Final Notice: [www.hud.gov/offices/cpd/homeless/hmis/standards/](http://www.hud.gov/offices/cpd/homeless/hmis/standards/)

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## Importance of HMIS for CoCs

- Annual client level data on all clients served across all programs in CoC
  - Characteristics and length of stay
  - Service utilization across programs
  - Unduplicated count of clients served
- Allows CoC to evaluate effectiveness of individual programs and prioritize decisions in SuperNOFA process
- Ability to benchmark and measure progress on local CoC plans to end homelessness

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## Importance of HMIS for HUD

- Annual CoC level data on unduplicated count of clients served with service use patterns
- Generation of Annual Homeless Assessment Report
- Ability to meet GPRA goals
- Ability to benchmark and measure progress on Administration Goals

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## Community Uses of HMIS

- District of Columbia
  - Project Prioritization in SuperNOFA
  - Point in Time Counts
- Philadelphia
  - Bed capacity management
  - Ongoing program and system level monitoring
  - Performance contracting

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## Uses of HMIS for SuperNOFA Project and Generation of Point in Time Counts

Darlene Joseph Mathews  
The Community Partnership for the  
Prevention of Homelessness  
[www.community-partnership.org](http://www.community-partnership.org)  
Washington, D.C.

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## The Community Partnership Background

- Since 1999, the Community Partnership has used various databases and software to manage data
- One of the first “Tier 1” agencies to pilot HMIS
- Today our HMIS has over 200 programs, 300 users and over 50,000 clients entered

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## SuperNOFA Measurement Method

- Purpose: To create a comprehensive performance measurement method to inform the funding and ranking process
- Introduced in 2005
- Compares like to like programs
- Sets benchmarks for program outcomes

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## Method

- DC organized our renewal programs to create like to like groupings for comparison and ranking
- We set benchmarks for outcomes that were slightly above HUD standards outlined in the NOFA
- We exported all raw data into Excel to perform calculations and analysis
- Each program was given a quantitative score based on these three measures:
  1. Occupancy,
  2. Change in Income,
  - 3a. Destinations and Exit or
  - 3b. Stability in the Program (for PH programs)
- This process was also used to inform the funding of our District programs and used again this year for the NOFA ranking process

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## Method, Cont'd

- **Occupancy Score** –Based on client entry and exit information
  - Calculation: *Number of occupied bed nights/Number of total bed nights in the period*
- **Change in Income**- Based on cash and non-cash benefits tracked through HMIS
  - Calculation: *Change in the number of income sources for a client after entry/total clients served*
- **Destination**- Based on Exit Sheet
  - Calculation: *Positive Destinations/total destinations*
- **Stability**-Based on Entry and Exit Sheets
  - Calculation: *Length of Stay > 6 months/number of clients in program*

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## Sample Occupancy Spreadsheet

Agency Name: **Sunshine Place Agency**  
 Program Name: **Sunshine Place Transitional House**  
 HMIS Program Name: **SPTH**  
 Total beds or units: **18**  
 Program Type: **Transitional** (ie. Trans, Perm, Supp Svc only)

Report Period: Start: **1/1/2005** End: **12/31/2005**  
 180 days 7/4/2005

% of Stays over 180 days  
 % of Total % of Possible  
**0.11111**  
 Bed nights in use **6043**  
 Possible bed nights = **6570**  
 Occupancy % **0.91979**

Entry/Exit Dates of All Persons Served											
All clients served in period	All Clients served with potential for 180 days	Family ID (Family Programs only)	Client Number	Entry Date	Exit Date	LOS (for housing stability)	Beginning Date for LOS in period	Is Exit Date Null?	Ending Date for LOS in period	Bednights in period	
J	J		1651	19374	9/21/2002	3/31/2005	922	1/1/2005	3/31/2005	3/31/2005	89
J	J		2263	30476	4/30/2003	3/29/2006	699	1/1/2005	3/29/2005	3/29/2005	87
J	J		2265	30456	4/30/2003	4/30/2005	731	1/1/2005	4/30/2005	4/30/2005	119
J	J		2543	35143	8/28/2003	8/25/2005	728	1/1/2005	8/25/2005	8/25/2005	236
J	J		2534	35126	9/3/2003	8/1/2005	698	1/1/2005	8/1/2005	8/1/2005	213
J	J		2583	36656	9/29/2003	6/30/2005	640	1/1/2005	6/30/2005	6/30/2005	180
J	J		3595	44533	1/27/2004	1/31/2006	735	1/1/2005	1/31/2006	1/31/2006	395
J	J		3632	45227	1/27/2004	9/30/2005	612	1/1/2005	9/30/2005	9/30/2005	272
J	J		3965	48997	3/31/2004	3/31/2006	780	1/1/2005	3/31/2006	3/31/2006	454
J	J		4057	50030	4/25/2004	3/31/2006	705	1/1/2005	3/31/2006	3/31/2006	454
J	J		4063	50045	4/25/2004	null	615	1/1/2005	12/31/2005	12/31/2005	364
J	J		4069	50445	4/30/2004	7/31/2005	457	1/1/2005	7/31/2005	7/31/2005	211
J	J		4275	51965	5/28/2004	5/31/2005	368	1/1/2005	5/31/2005	5/31/2005	150
J	J		4317	52406	5/28/2004	11/30/2005	551	1/1/2005	11/30/2005	11/30/2005	333
J	J		5062	59029	9/29/2004	null	458	1/1/2005	12/31/2005	12/31/2005	364
J	J		5066	59173	9/29/2004	null	458	1/1/2005	12/31/2005	12/31/2005	364
J	J		6112	72177	12/20/2004	null	376	1/1/2005	12/31/2005	12/31/2005	364
J	J		6113	65997	12/20/2004	null	376	1/1/2005	12/31/2005	12/31/2005	364
J	J		6653	70949	4/1/2005	null	274	4/1/2005	12/31/2005	12/31/2005	274
J	J		6858	86350	4/5/2005	null	270	4/5/2005	12/31/2005	12/31/2005	270
J	J		7296	77807	7/11/2005	null	173	7/11/2005	12/31/2005	12/31/2005	173
J	J		7655	81628	9/12/2005	null	110	9/12/2005	12/31/2005	12/31/2005	110
J	J		7794	82396	9/28/2005	null	94	9/28/2005	12/31/2005	12/31/2005	94
J	J		8008	84386	10/13/2005	null	79	10/13/2005	12/31/2005	12/31/2005	79
J	J		8269	87804	12/19/2005	null	12	12/19/2005	12/31/2005	12/31/2005	12
J	J		8312	88082	12/22/2005	null	9	12/22/2005	12/31/2005	12/31/2005	9
J	J		8314	88090	12/21/2005	null	10	12/21/2005	12/31/2005	12/31/2005	10
J	J										0

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## Sample Income Spreadsheet

**Agency Name:** Sunshine Place Agency  
**Program Name:** Sunshine Place Transitional House  
**HMIS Program Name:** SPTH  
**Total beds or units:** 18  
**Persons Served in period:** 27  
**Income Success:** 0.38889 as a function of units  
 0.25926 as a function of persons served

HMIS Assigned Client ID	Client Entry Date	Client Exit Date	Employed ?	Last30Day Income	Source of Income	StartDate	EndDate	Total Points
19364	9/21/2002	3/31/2005	No	1787	Earned Income (HUD)	4/1/2004	5/31/2004	2
19364	9/21/2002	3/31/2005	No	379	TANF (HUD)	8/1/2004		1
30456	4/30/2003	4/30/2005	Yes	200	Earned Income (HUD)	2/1/2004	2/28/2004	1
30456	4/30/2003	4/30/2005	Yes	400	Earned Income (HUD)	3/1/2004	4/1/2004	1
30475	4/30/2003	3/29/2005	Yes	515	Earned Income (HUD)	5/6/2003	5/18/2004	2
35124	8/28/2003	8/25/2005	Yes	120	Earned Income (HUD)	4/26/2004		2
35124	8/28/2003	8/25/2005	Yes	530	Child Support (HUD)	7/1/2004		1
35126	9/3/2003	8/1/2005	No	1600	Earned Income (HUD)	9/2/2004		2
36656	9/29/2003	6/30/2005	No	575	Child Support (HUD)	6/1/2005		1
44526	1/27/2004	1/31/2006	Yes	880	Earned Income (HUD)	6/1/2003		1
44526	1/27/2004	1/31/2006	Yes	960	Earned Income (HUD)	1/23/2004		1
45207	1/27/2004	9/30/2005	Yes	1767	Earned Income (HUD)	8/16/2004	2/28/2005	1
45207	1/27/2004	9/30/2005	Yes	1452	Earned Income (HUD)	3/1/2005	3/31/2005	1
45207	1/27/2004	9/30/2005	Yes	400	Food Stamps (HUD)	5/1/2005		1
45207	1/27/2004	9/30/2005	Yes	379	TANF (HUD)	5/1/2005		1
48991	3/31/2004	3/31/2006	No	372	Food Stamps (HUD)	4/9/2004		1
48991	3/31/2004	3/31/2006	No	579	SSI (HUD)	8/1/2004	12/31/2005	1
48991	3/31/2004	3/31/2006	No	780	Earned Income (HUD)	5/1/2005	5/31/2005	1
48991	3/31/2004	3/31/2006	No	1600	Earned Income (HUD)	7/1/2005	10/31/2005	1
50045	4/25/2004		No	1092	Earned Income (HUD)	4/25/2005	5/27/2005	2
51962	5/28/2004	5/31/2005	No	1	TANF Child Care Ser	6/1/2004		1
51962	5/28/2004	5/31/2005	No	380	Earned Income (HUD)	7/1/2004	7/31/2004	2
59031	9/29/2004		Yes	1677	Earned Income (HUD)	5/28/2005		2
59031	9/29/2004		Yes	91	Food Stamps (HUD)	7/1/2005		1
63250	12/20/2004		No	50	Other TANF-Funded :	12/1/2005		1
63777	12/20/2004		Yes	400	Child Support (HUD)	10/1/2005		1
72802	4/5/2005		No	298	TANF (HUD)	4/30/2005		1
77807	7/11/2005		Yes	1667	Earned Income (HUD)	12/1/2005		2

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## Sample Destination Spreadsheet

**Agency Name:** Sunshine Place Agency  
**Program Name:** Sunshine Place Transitional House  
**HMIS Program Name:** SPTH  
**Total beds or units:** 18  
 Exits during 1/1/2005-12/31/2005  
 Destinations for Transitional Housing Programs  
**Score:** 1  
 (total positive outcomes/total outcomes)

Fam ID	ClientID	EntryDate	ExitDate	Destination	Positive outcome	Total Exits
1651	19374	9/21/2002	3/31/2005	Rental room/house/apartment (HUD)	1	1
2263	30476	4/30/2003	3/29/2005	Rental room/house/apartment (HUD)	1	1
2265	30456	4/30/2003	4/30/2005	Rental room/house/apartment (HUD)	1	1
2533	35143	8/28/2003	8/25/2005	Rental room/house/apartment (HUD)	1	1
2534	35126	9/3/2003	8/1/2005	Rental room/house/apartment (HUD)	1	1
2583	36656	9/29/2003	6/30/2005	Rental room/house/apartment (HUD)	1	1
3595	44533	1/27/2004	1/31/2006	Rental room/house/apartment (HUD)	1	1
3632	45227	1/27/2004	9/30/2005	Staying in a friend's room/apartment/house (HUD)	1	1
3965	48997	3/31/2004	3/31/2006	Rental room/house/apartment (HUD)	1	1
4057	50030	4/25/2004	3/31/2006	Rental room/house/apartment (HUD)	1	1
4063	50045	4/25/2004			1	0
4099	50445	4/30/2004	7/31/2005	Rental room/house/apartment (HUD)	1	1
4275	51965	5/28/2004	5/31/2005	Rental room/house/apartment (HUD)	1	1
4317	52406	5/28/2004	11/30/2005	Rental room/house/apartment (HUD)	1	1
					13	13

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## Sample Quality Rank Spreadsheet

### Q- Rank Scores

Scores Based on Quantitative Outcomes Measures	# Units	Program Type	Q- Rank Scores			Total Q Rank
			Occupancy	Income	LOS/ Destination	
Program A	14	TH	1.728	0.229	0.300	2.257
Program B	6	TH	0.584	0.333	0.000	0.917
Program C	25	TH	1.011	0.685	0.581	2.277
Program D	20	TH	0.775	0.438	0.590	1.803
Program E	30	TH	0.768	1.347	0.804	2.919
Program F	18	TH	0.291	4.250	1.000	5.541
Program G	10	TH	0.291	4.250	1.000	5.541

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## Benefits of the NOFA Measurement System

- Fair and balanced way of comparing like to like programs
- We were able to change benchmarks and thresholds for various levels of the Continuum
- It can give you a good idea of how an individual program is performing as well as an aggregate snapshot of multiple programs

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## Steps to Effective Project Prioritization

- Organization-We took time to formulate and structure the type of queries and reports that we need to develop for ongoing reporting and measurement
- Timelines-We identified the manner in which we want our data presented, the time frame for producing it and the steps in developing it
- Technical Assistance-We hired a consultant who completes user trainings every month on HMIS. Training topics range from basic, intermediate and advanced use, to reporting capabilities and better data entry tips.

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## Point in Time

- The District of Columbia has conducted Point in Time enumeration for six years
- Aggregate DC numbers are added with regional numbers to produce the Metropolitan Washington Point in Time Report on behalf of the Council of Governments
- Goal is to track trends in distribution of beds, housing needs and other variables
- Data collected from:
  - Street Outreach
  - Permanently Housed
  - Emergency Shelters
  - Transitional SheltersAnd categorized by Individuals or Persons in Families

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## Additional Categories & Subpopulations Tracked

- Housing Needs
- Employment Status
- Gender
- Chronic Homeless Status
- Physical Disability
- Mental Disability
- Veteran Status
- HIV/AIDS Status
- Domestic Violence
- Youth
- Chronic Health Problem
- Language Minority
- Housing needed today (for gaps analysis)

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## Participation Requirements

- All CoC Grantees contractually required to participate and enter data in HMIS
- All private organizations operating programs in the D.C. Continuum, but not contracted with the Partnership were asked to complete paper forms and spreadsheets with the necessary information.

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## The Process

- **Step 1: Custom HMIS Screen**
  - Custom Point in Time survey assessment that is user friendly and accurately captures all the information we sought to collect
- **Step 2: Training and Communication**
  - The actual count was derived from bed lists so refresher trainings were held on how to enumerate bedlists & use the Survey Assessment
  - The process was also reinforced through emails, quick reference guides and ongoing technical assistance
  - Contractual obligation to participate in the process

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## The Process, Con't

- **Step 3: Data Quality Control**
  - On January 26, the Partnership ran bed list reports and distributed to all Providers including hypothermia sites.
  - Providers were then given two weeks to clean bed lists and complete a survey on each client in their program.
  - Point in Time assessments were then run for each residential program
  - If the number of assessments were greater or less than the bed list count, Providers were required to go back to their data and correct the data so that the # of assessments = # reflected in the bedlist count for that day.

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## Null Value Report

ClientID	DateofBirth	Employed?	Gender	Housing Needed Today	IsClient ChronicallyHomeless?	DisabilityCode	USMilitary Veteran?	HIV/AIDS?	DomesticViolenceVictim?	FosterCare?	FormerlyInstitutionalized	ChronicHealthProblem?	PhysicalDisability	LanguageMinority	Other?
11111	8/9/1955		Male		No				No						
2222			Male		Yes				Yes						
3333	1/1/1968		Male		No				No						
4444	1/1/1967		Male		No				No						
5555					No				No						
6666	9/15/1965		Male												
7777			Male												
8888	12/12/1970		Male												
9999	12/12/1965		Male												
1212	10/21/1970		Male												
1313	12/1/1972		Male												
1414	11/5/1962		Male												
1515	2/21/1969		Male												
1616	10/20/1973		Male												
1717	1/12/1975		Male												
1818	1/26/1975		Male												
1919	1/26/1973		Male		Yes				Yes						
2626															
0	4	18	2	18	12	18	18	18	12	18	18	18	18	18	18
Total number of responses for this provider				270			TOTAL NULL VALUES		228						
Unique Clients	18						Percent of Unanswered (Null) questions		84%						

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## Process, Con't

### Step 4: Filtering for Families

- A filter was run to identify children.
- An additional query was run to filter for clients 18 and over to separate children from adults.
- To ensure our numbers were accurate, the total count for children and adults had to equal the sum reported in the bed list. If the numbers didn't match up, we had to search for the answer.

### Step 5: Findings

- After we were confident in our numbers, we exported data from HMIS into Excel for more in depth data analysis and compiled it with data submitted by private agencies.

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## Outreach Agencies

- In 2005 the Partnership created an Outreach Assessment for our providers
- It tracks service transactions for clients
- Outreach Providers were asked to complete a Point in Time Assessment on every client they have served within the last 90 days that they believed to be sleeping on the street on January 25

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## Outreach Agencies

- We exported all of the outreach agencies' information and deduplicated clients using MS Excel
- We then compared our outreach results to our emergency shelter results and were able to deduplicate which clients that were believed to be on the streets actually entered Emergency Shelter

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## Difficulties Utilizing HMIS for Point in Time

- Bed enumeration and basic data entry must be completed properly and monitored often otherwise Point in Time can be extremely difficult.
- Providers were not completing the entire assessment and leaving a lot questions blank. We had to create a null value report to send to the Provider to show them all the questions that needed to be answered.

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## Benefits of Using HMIS for Point in Time

- Ultimately it should make the process easier
- Great process to reconcile what we know on on a micro level within our programs and what is in HMIS
- Forces Providers to make sure their data are timely and correct
- Process highlights structural problems with the way HMIS and queries are set up
- Identifies Provider specific problems

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## Tips for Conducting a Successful Point in Time

- Have a solid data collection system in place
- Create a framework and timeline for completing tasks
- Have data quality control measures in place to ensure your data are accurate

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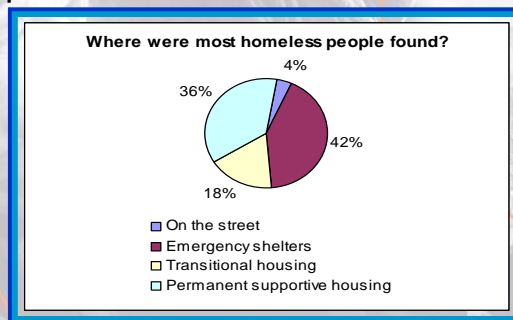
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## Our Results *The Problems We Face*

There are **6,157** homeless individuals & persons in families in the District.

Today in the District of Columbia, 11 of every 1,000 persons are homeless.



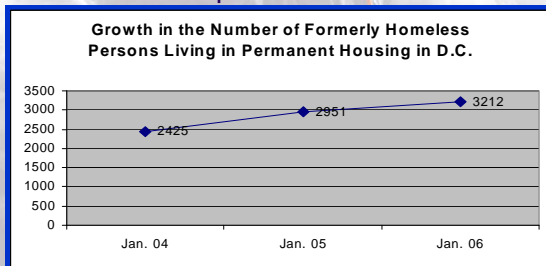
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## The Progress We are Making

- The District's Permanent Housing inventory is steadily increasing as indicated in the trend line in the chart below. Permanent Housing is seen as the SOLUTION to homelessness.
- The District's 10 year plan goals calls for a continued increase in the development of Permanent Housing units.



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## Where We Are Today

- TCP will be undertaking the development of new Custom reports to be used on a quarterly basis to conduct performance measurement using the ART- Advanced Reporting Tool
- To reduce the time intensive aspect of performance measurement we plan on using the scheduling function to run a report on:
  - HUD required data elements
  - Length of stay, Occupancy and Income
  - Report could be run by in the aggregate and broken out by program
- TCP will continue to use HMIS for generation of PIT counts

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## City of Philadelphia—Managing for Results with HMIS

Matt Berg, City of Philadelphia,  
Office of Supportive Housing

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## OSH Agency Functions

- Street Outreach/Chronic Homeless
- Relocation & Prevention
- Intake/Reception
- Emergency Shelter
- Transitional Housing
- Permanent Housing
- Protective Services
- Riverview (Personal Care Facility)
- Case Management
- Domestic Violence Initiatives
- HIV Planning
- Emergency Response

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## HMIS Background/Status

- HUD funding applied for and granted
- Requirements, RFP, vendor selection, contracting
- 24 JAD (Joint Application Development) sessions, customization, testing, implementation with parallel systems and nightly batch conversion
- Turned off antiquated “green screen” system in 4/04
- Implemented at Reception Sites
- Implemented at Emergency Shelters
- Beta Testing with Transitional Housing Providers

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## Philadelphia's Homeless System

- Centralized Reception 24/7
- 40 Emergency Shelter programs ~3,000 beds
- 70 Transitional Housing programs ~3,800 beds
- 90 Permanent Supportive Housing programs ~5,200 beds
- Daytime Intake and Relocation functions staffed by City employees, Shelters and Housing Services are contracted

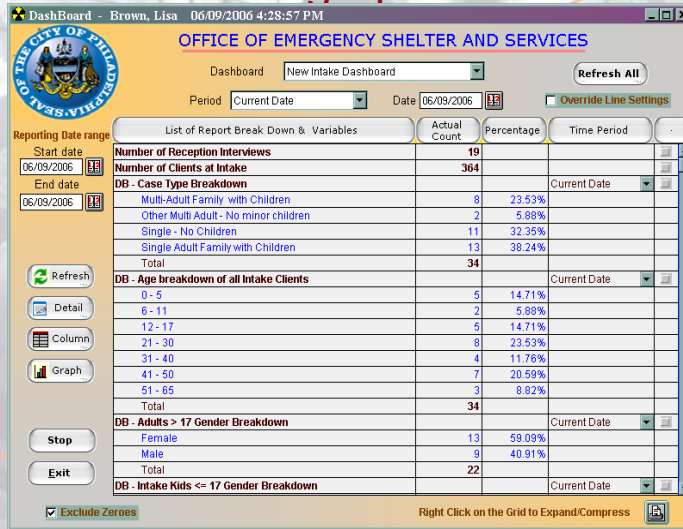
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- ## Ten-Year Plan to End Homelessness
- Philadelphia's Ten-Year Plan to End Homelessness was approved by the Mayor on October 12, 2005
  - The Ten Year Plan provides governance for Continuum of Care activities
  - 325 community representatives played an active role in creating the Ten-Year Plan
  - Data will be used to support plan:
    - How will HMIS/ other data support the Ten-Year Plan?
    - How will progress toward meeting goals be tracked using data?
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# Realtime Dashboard – Client Demographics



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# Realtime Dashboard—Operational Metrics



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# PeopleStat Performance Management

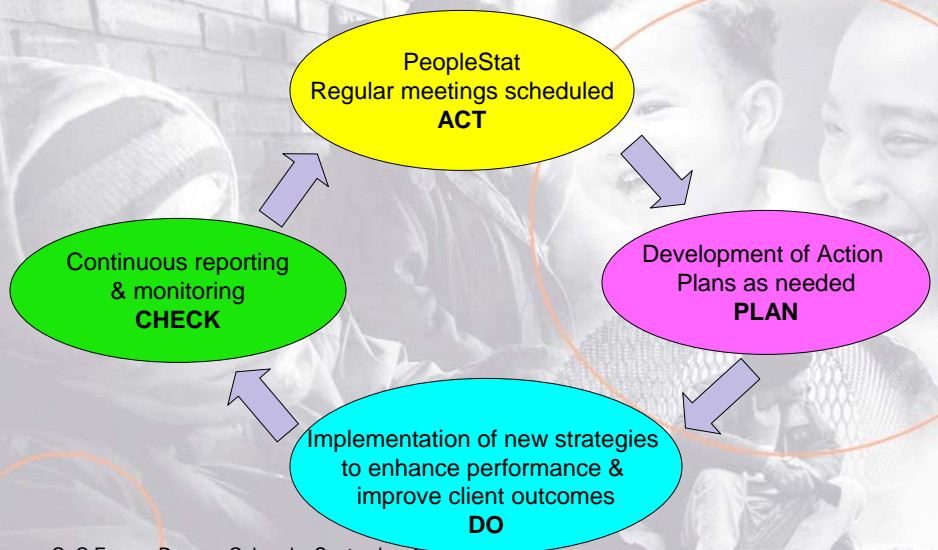
PeopleStat is a performance management process that...

- Uses performance data to inform discussions with providers on “are the people we serve better off?”
- Helps identify both best practices and problematic issues to shape strategy and guide action
- Paves the way to Performance Based Contracting by developing a reliable data collection and reporting system and valid measures of success
- Helps us end homelessness

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## Basic Structure



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## Performance Measurement

Ask focused questions in progressive steps:

- *What did we do?*
- *How well did we do it?*
- *Is anyone better off?*

Make progress step by step  
Starting with question 1

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## Success Measurement Model

Based on Friedman's Results Based Accountability (RBA) model  
([www.resultsaccountability.com](http://www.resultsaccountability.com) & [www.raguide.org](http://www.raguide.org))

How much did we do?	How well did we do it?	
# Clients served # Activities (units of service)	Indicators of service quality (e.g. how consistently do we meet standards for service delivery)	(Indicators)
<b>Is anyone better off?</b>		
# clients who experienced improvement	% change in a client population	(Performance Measures)

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## Our Process

1. We are beginning to use HMIS to answer question #1 reliably:  
***What did we do?***
2. We are defining and gaining agreement on measures/indicators of success in the PeopleStat meetings
3. We intend to progress through the 3 questions step by step

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## Insights - Analyzing the Data

- Examine the data together
- Identify trends and patterns
- Breakout data for greater insights
- Discuss reasons for the trends
- Discuss potential ways to improve data quality, client outcomes and our system

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## PeopleStat Data Examples

- Review of system-level and program-level data
  - Shelter occupancy trends
  - Attendance reporting
  - Zip code analysis
  - Program utilization rates
  - Average length of stay
  - Changes in client savings
  - Changes in client income

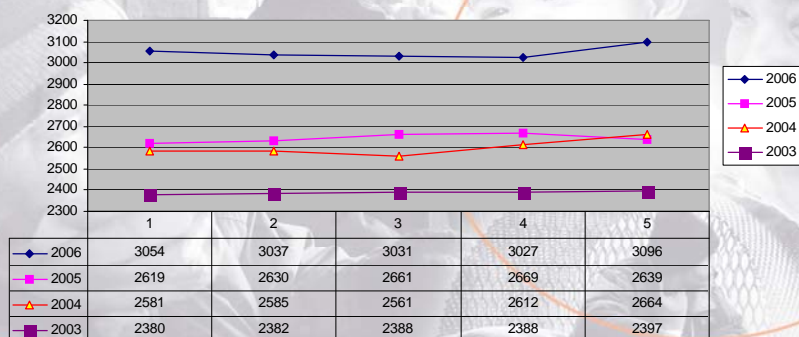
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## Data Examples: Census Trends for 2003-2006

Total Census (2003 - 2006)



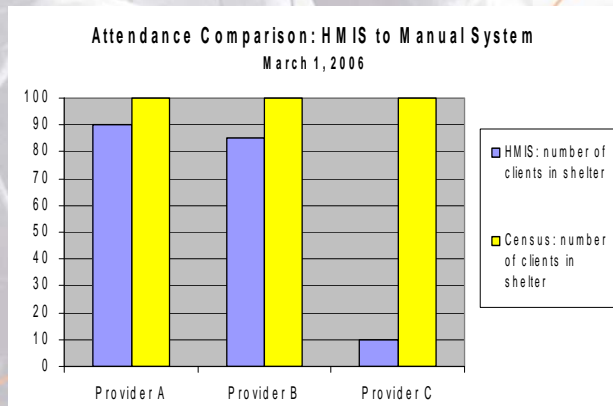
5 Days in January (ending on or around January 17th)

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## Data Example: Attendance



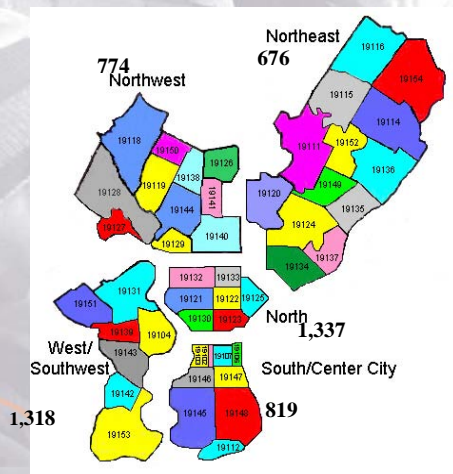
- Providers A & B are moving towards the goal of having the HMIS and manual client counts in sync
  - What is working for these providers?
- Provider C is not yet hitting the mark...
  - How can we support them (training, etc)

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## Data Example: Zipcode Analysis

January 31, 2005-December 31, 2005



Total HOH: 17,313

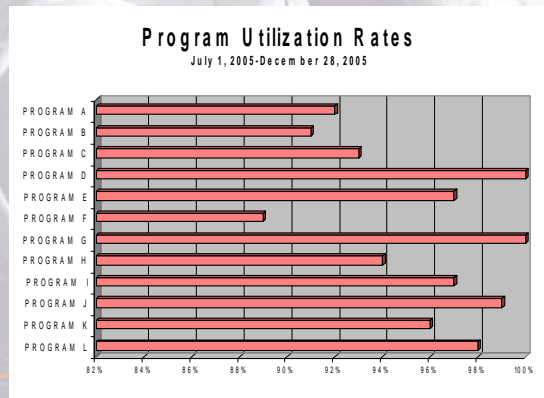
No Data/Invalid Records: 12,053

- With more complete data we can make a better argument for allocating resources and facilities based on geographic region
- Focus on Intake collecting this data consistently
- Made Zipcode field mandatory

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## Data Example: Utilization Rates

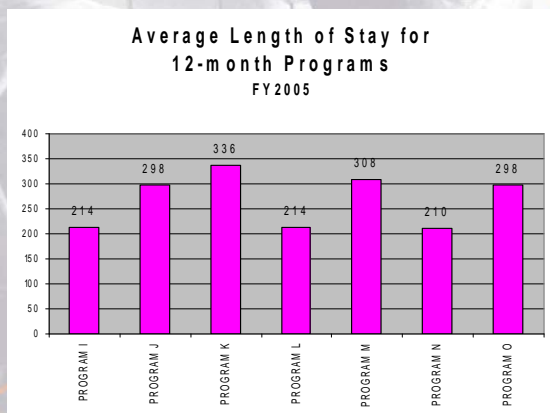


- Data allows us to see which providers are working at, below, or above capacity
- Enables us to identify client needs (for instance, more Drug & Alcohol programs for Singles) and alter our resources accordingly

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## Data Example: Length of Stay



- Of these 7 programs, the average length of stay was 268 days or 9 months
- Suggests management should consider whether 12 months is an appropriate time period

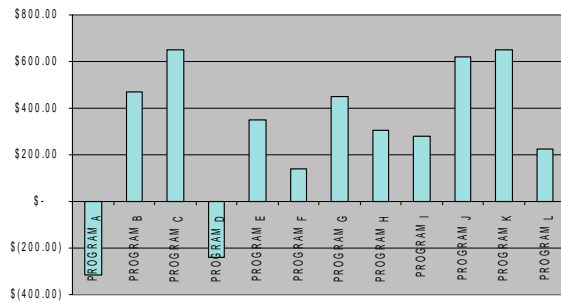
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## Data Example: Client Savings

Average Net Change in Client Savings  
FY 2005



- Client Savings designed to provide assistance after exiting shelter
- Client savings program is mandatory, so Providers A & D must review & explain their data

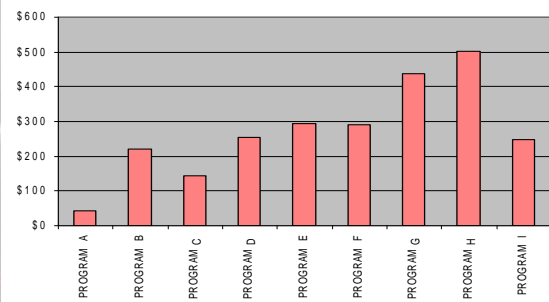
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## Data Example: Client Income

Average Net Change in Client Income  
FY 2005



- Represents variance in Client income at program entrance & program exit
- Clients with higher income levels will have more housing options available

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